



BOARDROOM SALES PRESENTATION

FORTIVO

DIGITAL OPERATIONS PLATFORM

One platform to manage visitors, patrols, field teams, stock, assets, compliance and operational workflows across every sector.

SECURE

Access

VISIBLE

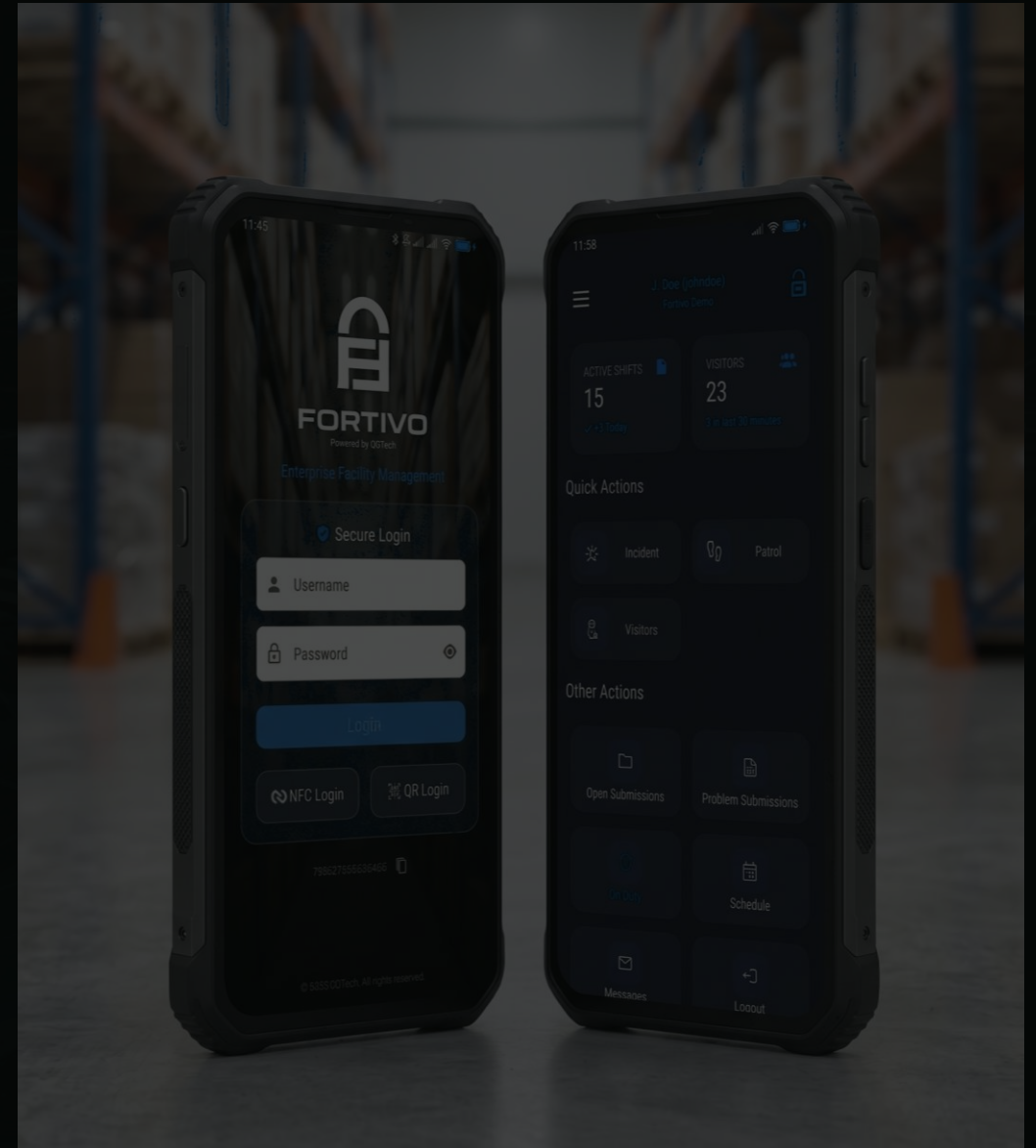
Live

ACCOUNTABLE

Audit

SCALABLE

Cloud



FORTIVO TURNS FIELD ACTIVITY INTO BOARDROOM CONTROL

Fortivo connects people, devices, checkpoints and approvals into one live operating picture - giving leaders faster decisions, stronger compliance and a complete record of work done.

- Digitise operational work at the point where it happens.
- Verify people, assets, vehicles and tasks with QR, NFC, OCR and mobile capture.
- Monitor activity in real time and report with evidence-backed audit trails.
- Configure for security, logistics, facilities, H&S, warehousing and more.



THE OPERATING GAP

Most organisations still run critical work with disconnected tools, paper and delayed reporting.

1

NO LIVE VISIBILITY

Managers only see issues after the shift, delivery, audit or incident has already happened.

2

MANUAL PROOF OF WORK

Registers, photos and WhatsApp messages are difficult to verify and hard to report.

3

WEAK ACCOUNTABILITY

Missed patrols, incomplete checks and unverified tasks create risk and client complaints.

4

COMPLIANCE PRESSURE

Auditors require evidence, timestamps, sign-offs and traceability across every action.

MEET FORTIVO

A configurable digital operations platform for workforces, sites, assets and compliance.



FROM PAPER TO LIVE OPERATIONS

Fortivo replaces delayed reporting with immediate, evidence-backed management.

BEFORE

- Paper registers and manual files
- No proof of exact location or time
- Photos and messages scattered in chats
- Management reports built after the fact

WITH FORTIVO

- ✓ Mobile capture at the point of work
- ✓ QR, NFC, GPS, OCR and photo evidence
- ✓ Automated alerts, approvals and escalations
- ✓ Live dashboards and export-ready reports

SIX PILLARS OF OPERATIONAL CONTROL

The same foundation is configured for each sector and use case.

01 CAPTURE

Mobile forms, scans, photos, notes, signatures and task evidence.

02 VERIFY

Confirm the right person, vehicle, asset, location and process step.

03 AUTOMATE

Route workflows, approvals, notifications and escalations.

04 MONITOR

View live dashboards for operations, sites, teams and exceptions.

05 REPORT

Generate audit-ready records, histories and client reports.

06 IMPROVE

Use trends and evidence to strengthen performance and compliance.

A COMPLETE MODULE SUITE

Visitor, patrol and process management work together as one operational platform.

FORTIVO
ADVANCED VISITOR MODULE

Smarter visitor management.
Seamless. Secure. Connected.



- 1 DRIVER AND ID CARD SCANNING**
Capture and verify driver details and ID cards instantly.
- 2 VEHICLE LICENSE DISK SCANNING**
Scan and validate vehicle license disks quickly and accurately.
- 3 VISITOR AUTH BOOKING VIA SMS PINS**
Guests receive secure SMS PINs for convenient self check-in.
- 4 LINKABLE PROCESSES ADDED TO VISITOR CATEGORIES**
Define and link mandatory processes based on visitor categories.
- 5 ASSIGNABLE QR CODE OR NFC TAGS FOR FREQUENT VISITORS**
Speed up repeat visits with assignable QR codes or NFC tags.
- 6 VISITOR CURRENTLY ONSITE DASHBOARD**
Real-time visibility of all visitors currently onsite.

BUILT FOR DISCIPLINE. DESIGNED FOR RESULTS.
Fortivo Advanced Visitor Module gives you the tools to enforce patrols, improve response times and strengthen your security operations.

SECURE EFFICIENT CONNECTED SMART

VISITOR MODULE

Secure access, authorisation and onsite visibility

FORTIVO
ADVANCED PATROL MODULE

Smarter patrols.
Stronger security.
Complete visibility.



- 1 NFC AND QR CODE PATROL POINTS**
Support for NFC tags and QR codes for fast, accurate and tamper-proof patrol point verification.
- 2 SCHEDULE PATROLS WITH REAL TIME MISSED PATROL NOTIFICATIONS**
Create and schedule patrols with ease. Get real-time alerts for missed or late patrols to ensure accountability.
- 3 WORLD CLASS RANDOMISED PATROL MODULE**
Unpredictable, intelligent randomisation ensures that patrol coverage and deters complacency.
- 4 REALTIME ANOMOLIES CAN BE REPORTED IN PATROLS**
Report issues as they happen. Add photos, notes and location for faster resolution.
- 5 ASSIGNABLE TASKS PER POINT TO MANAGE A GREAT PATROL**
Assign custom tasks to each point. Ensure consistency, quality and complete accountability.
- 6 POWERFUL FEATURES FOR COMPLETE CONTROL**
Offline Functionality: Patrols continue even without internet.
Live Patrol Tracking: See where patrols are and progress in real time.
Patrol History & Reports: Generate clear, consistent and exportable reports.
Geofencing & GPS Verification: Ensure patrols are done at the right locations.
Multiple Patrol Routes: Create multiple routes for different areas.
Incident Escalation: Escalate critical issues to the right people.

BUILT FOR DISCIPLINE. DESIGNED FOR RESULTS.
Fortivo Advanced Patrol Module gives you the tools to enforce patrols, improve response times and strengthen your security operations.

SECURE EFFICIENT VISIBLE ACCOUNTABLE SMART

PATROL MODULE

Verified routes, random patrols and incident control

FORTIVO
ADVANCED PROCESS MANAGEMENT MODULE

Smarter Operations. Connected Workflows.
Complete Accountability.



- 1 SMART STOCK MANAGEMENT**
Track stock movements in real time.
Stock issuing and assignment.
Quantity and location control.
Full audit trail of inventory transactions.
- 2 LINKABLE IDENTIFYING INFORMATION**
Link stock to:
Order Numbers
Purchase Orders
Asset Numbers
Batch Numbers
Serial Numbers
Complete traceability and accountability.
- 3 QUALITY MANAGEMENT & VERIFICATION**
Age and expiry verification.
Serial number verification.
Batch verification.
Picking confirmations.
Quality assurance checkpoints.
- 4 OCR CAMERA RECOGNITION**
OCR text extraction from labels.
Capture product details without barcodes.
Automatic identification and validation.
Faster receiving and stock verification.
- 5 WORKFLOW DRIVEN TASK MANAGEMENT**
Create tasks and workflows.
Department on-department routing.
Real-time task status tracking.
SLA monitoring.
- 6 DIGITAL JOB CARDS & SIGN-OFFS**
Digital job cards.
Customer or supervisor signatures.
Photos and video attachments.
Completion verification.
Instant approval and submission.

REAL-TIME PROCESS DASHBOARD
Live status of all jobs, tasks and workflows. Identify bottlenecks and improve productivity.

ASSET & EQUIPMENT TRACKING
Link tasks to assets. Track maintenance history and service schedules.

PHOTO & MEDIA EVIDENCE
Capture before & after photos, videos and documents to verify work.

OFFLINE MOBILE OPERATION
Continue working without network. Auto sync when connected.

QR & NFC ENABLED PROCESSES
Launch tasks by scanning assets or locations for faster verification.

AUDIT TRAILS & COMPLIANCE
Full history of every action, user accountability and compliance reporting.

ACCOUNTABLE
Full traceability of people, actions and events.

TRACEABLE
End-to-end visibility of every process and transaction.

AUTOMATED
Streamline workflows and reduce manual effort.

COMPLIANT
Meet industry standards with audit-ready documentation.

EFFICIENT
Improve productivity and drive operational excellence.

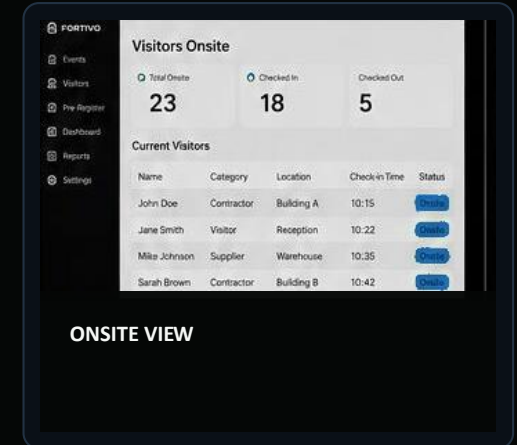
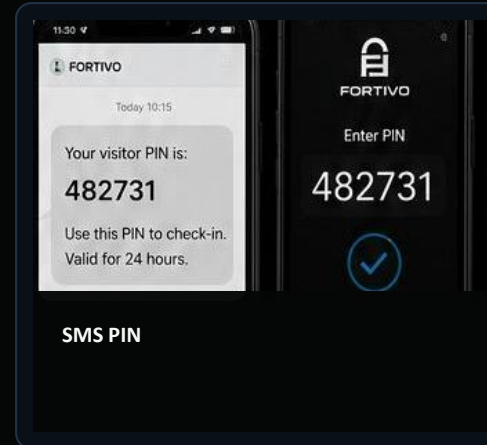
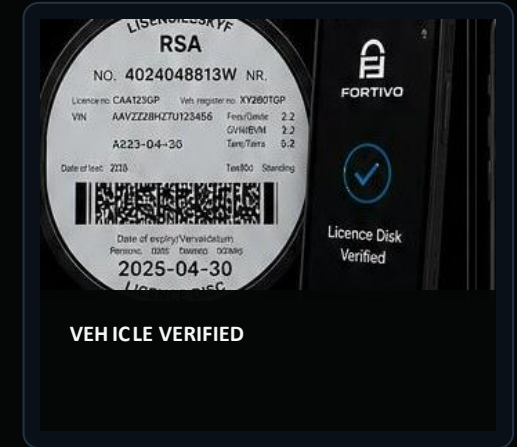
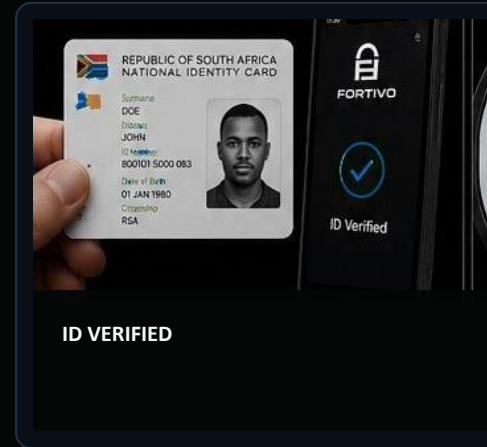
PROCESS MODULE

Stock, assets, workflows and digital job cards

ADVANCED VISITOR MANAGEMENT

Control who enters, why they enter, what vehicle they arrive with and what process they must complete.

- ✓ Driver and ID card scanning
- ✓ Vehicle licence disk validation
- ✓ SMS PIN authorisation and self check-in
- ✓ Visitor categories with linked mandatory processes
- ✓ Live dashboard of visitors currently onsite



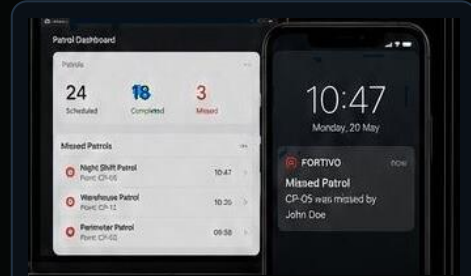
ADVANCED PATROL MANAGEMENT

Verified patrols, real-time missed patrol alerts and evidence-backed incident reporting for any site.

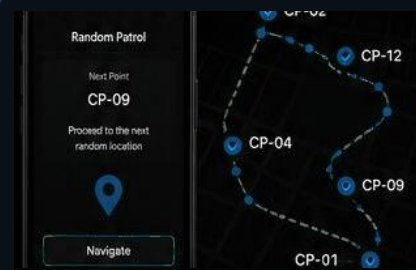
- ✓ NFC and QR patrol checkpoints
- ✓ Scheduled and random patrol routes
- ✓ Live missed-patrol notifications
- ✓ Incident and anomaly reporting with media
- ✓ Offline operation and GPS verification



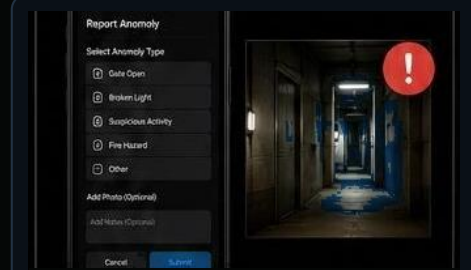
PATROL POINTS



SCHEDULING



RANDOM ROUTES

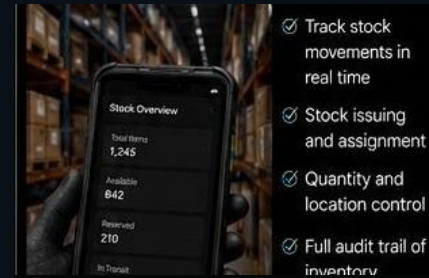


ANOMALIES

ADVANCED PROCESS MANAGEMENT

Digitise field processes for stock, assets, maintenance, quality, job cards and approvals.

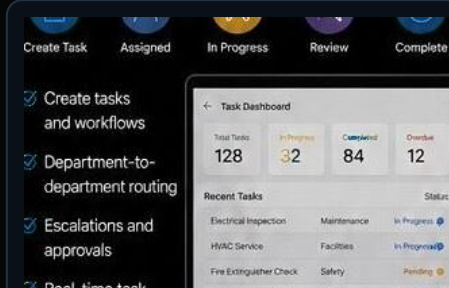
- ✓ Smart stock management and audit trails
- ✓ OCR extraction and label recognition
- ✓ Quality management and verification checkpoints
- ✓ Workflow-driven task management
- ✓ Digital job cards, sign-offs and media evidence



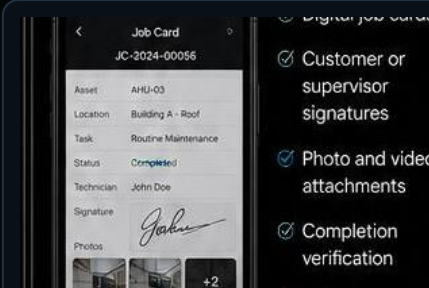
STOCK



OCR CAPTURE



WORKFLOWS



JOB CARDS

ONE PLATFORM. MANY SECTORS.

Fortivo is configured around operational workflows - making it relevant wherever people, assets and compliance must be managed.

SECURITY

Patrols, incidents, visitor control

LOGISTICS

Fleet checks, delivery proof, container flows

WAREHOUSING

Receiving, stock moves, dispatch

HEALTH & SAFETY

Inspections, incidents, corrective actions

FACILITIES

Maintenance, contractors, building checks

MANUFACTURING

Quality gates, production checks

MINING

Contractors, permits, equipment checks

HEALTH CARE

Visitors, assets, hygiene, maintenance

CONSTRUCTION

Site access, tools, safety, sign-offs

RETAIL

Branch checklists, stock and audits

EDUCATION

Campus patrols, visitors and assets

HOSPITALITY & ESTATES

Service, patrols and guest operations

The sales approach: start with the highest pain point, then expand the same Fortivo foundation across the site.

SECURITY OPERATIONS

Verified patrols, visitor control and incident accountability.

Common pain points

- Missed or incomplete patrols
- No live control-room visibility
- Manual occurrence books and client reports

Fortivo response

- ✓ NFC and QR checkpoint verification
- ✓ Missed patrol alerts and random routes
- ✓ Incident evidence with photos and notes



SERVICE PROOF

Stronger

RESPONSE

Faster

RETENTION

Higher

LOGISTICS AND FLEET

Track movements, checks, handovers and exceptions across routes and depots.

Common pain points

- Delivery proof scattered across paperwork
- Vehicle and driver checks missed
- Inventory and asset movement delays

Fortivo response

- ✓ Vehicle and driver verification workflows
- ✓ Digital proof-of-delivery and handovers
- ✓ QR, barcode and OCR capture at depots



TRACEABILITY

End-to-end

ADMIN

Lower

SPEED

Higher

WAREHOUSING AND DISTRIBUTION

Improve receiving, picking, dispatch, stock control and exception reporting.

Common pain points

- Stock errors and location uncertainty
- Slow receiving and dispatch records
- Limited evidence for returns or damage

Fortivo response

- ✓ Stock movement capture and assignment
- ✓ QR and label recognition for items
- ✓ Photo evidence and audit trails



ACCURACY

Better

LOSSES

Reduced

VISIBILITY

Live

HEALTH AND SAFETY

Digitise inspections, incidents, corrective actions and safety compliance.

Common pain points

- Paper safety files and delayed incident logs
- Difficult proof of completed inspections
- Corrective actions not tracked to close-out

Fortivo response

- ✓ Mobile safety inspections and checklists
- ✓ Near-miss and incident reporting
- ✓ Corrective action workflows and approvals



COMPLIANCE

Stronger

CLOSE-OUT

Tracked

RISK

Lower

FACILITIES MANAGEMENT

Control maintenance, contractors, building checks and service quality.

Common pain points

- Maintenance requests lost or delayed
- No proof that contractors followed process
- Weak building inspection reporting

Fortivo response

- ✓ Digital job cards and contractor workflows
- ✓ Asset-linked maintenance histories
- ✓ Photo evidence and supervisor sign-offs



UPTIME

Improved

CONTRACTORS

Controlled

REPORTS

Cleaner

MANUFACTURING AND QUALITY

Standardise quality gates, equipment checks and production accountability.

Common pain points

- Manual QC records and missed checks
- Batch and serial number traceability gaps
- Slow issue escalation from the floor

Fortivo response

- ✓ Quality checkpoints and verification tasks
- ✓ Batch, serial and asset number linking
- ✓ Defect reporting with photos and notes



QUALITY

Consistent

WASTE

Lower

AUDIT

Ready

MINING AND HEAVY INDUSTRY

Manage contractors, permits, inspections, equipment checks and remote communications.

Common pain points

- Remote teams with limited visibility
- Contractor and permit compliance risk
- Equipment inspections not always verified

Fortivo response

- ✓ Permit and contractor workflows
- ✓ Equipment inspection checklists
- ✓ PTT radio and escalation options



SAFETY

Visible

PERMITS

Controlled

TEAMS

Connected

HEALTHCARE OPERATIONS

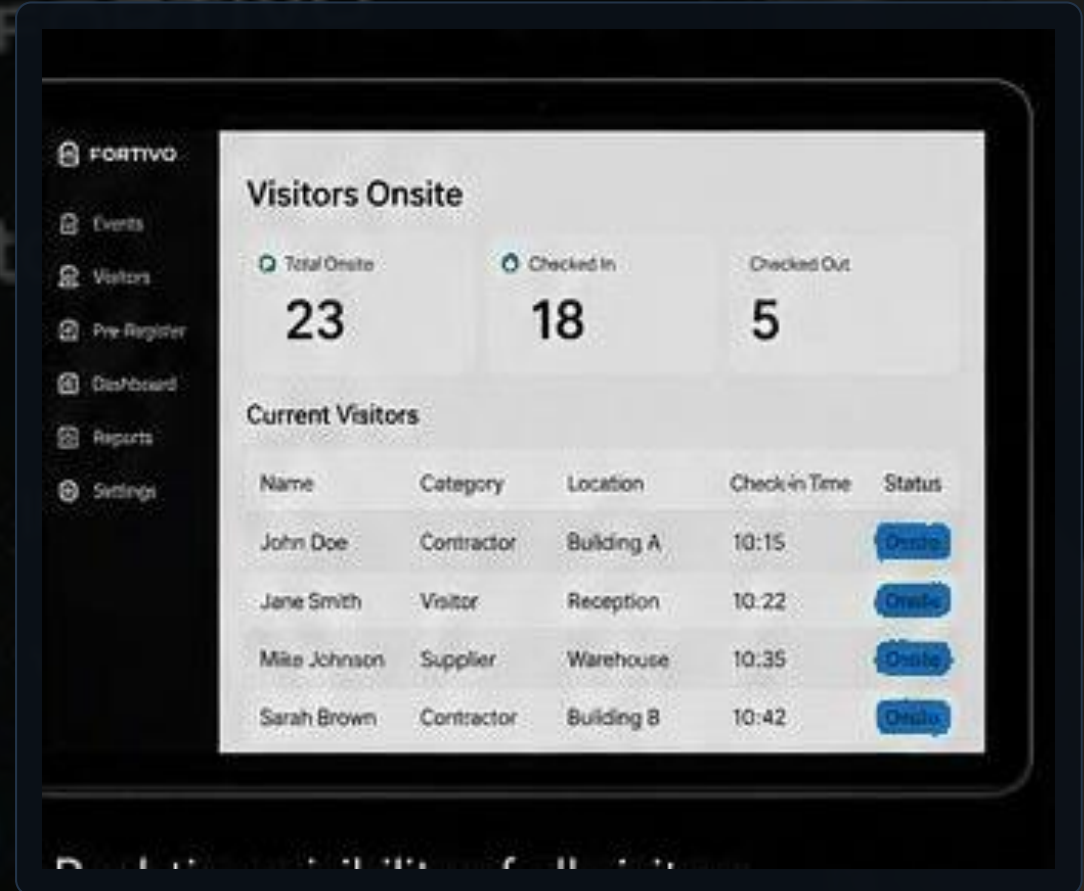
Manage visitors, assets, maintenance, hygiene checks and incident response.

Common pain points

- Visitor movement and access complexity
- Critical assets difficult to track
- Hygiene, maintenance and incident logs fragmented

Fortivo response

- ✓ Visitor authorisation and onsite dashboards
- ✓ Asset-linked tasks and maintenance checks
- ✓ Digital cleaning, safety and incident records



VISITORS

Controlled

ASSETS

Tracked

EVIDENCE

Complete

CONSTRUCTION AND CONTRACTORS

Control site access, safety files, tools, inspections and project sign-offs.

Common pain points

- Contractor compliance difficult to verify
- Tool and equipment tracking gaps
- Site issues captured after delays

Fortivo response

- ✓ Visitor and contractor category workflows
- ✓ Tool and equipment assignment records
- ✓ Digital snag lists, inspections and sign-offs



SITE ACCESS

Secure

TOOLS

Visible

SNAGS

Closed

RETAIL AND BRANCH OPERATIONS

Standardise opening checks, stock verification, branch audits and service requests.

Common pain points

- Branch checklists inconsistent
- Stock and shrinkage reporting delays
- Maintenance requests not tracked centrally

Fortivo response

- ✓ Digital opening and closing checklists
- ✓ Stock verification and exception capture
- ✓ Branch audit reports and task routing



BRANCHES

Standard

STOCK

Visible

AUDITS

Faster

EDUCATION AND CAMPUSES

Control visitor access, campus patrols, assets, maintenance and safety activities.

Common pain points

- Visitor and contractor access risk
- Campus patrols not consistently verified
- Maintenance and safety issues reported late

Fortivo response

- ✓ Visitor authorisation and SMS PINs
- ✓ QR and NFC patrol points around campus
- ✓ Digital incident and maintenance workflows



CAMPUS
Safer

PATROLS
Verified

ISSUES
Tracked

HOSPITALITY, ESTATES AND PARKS

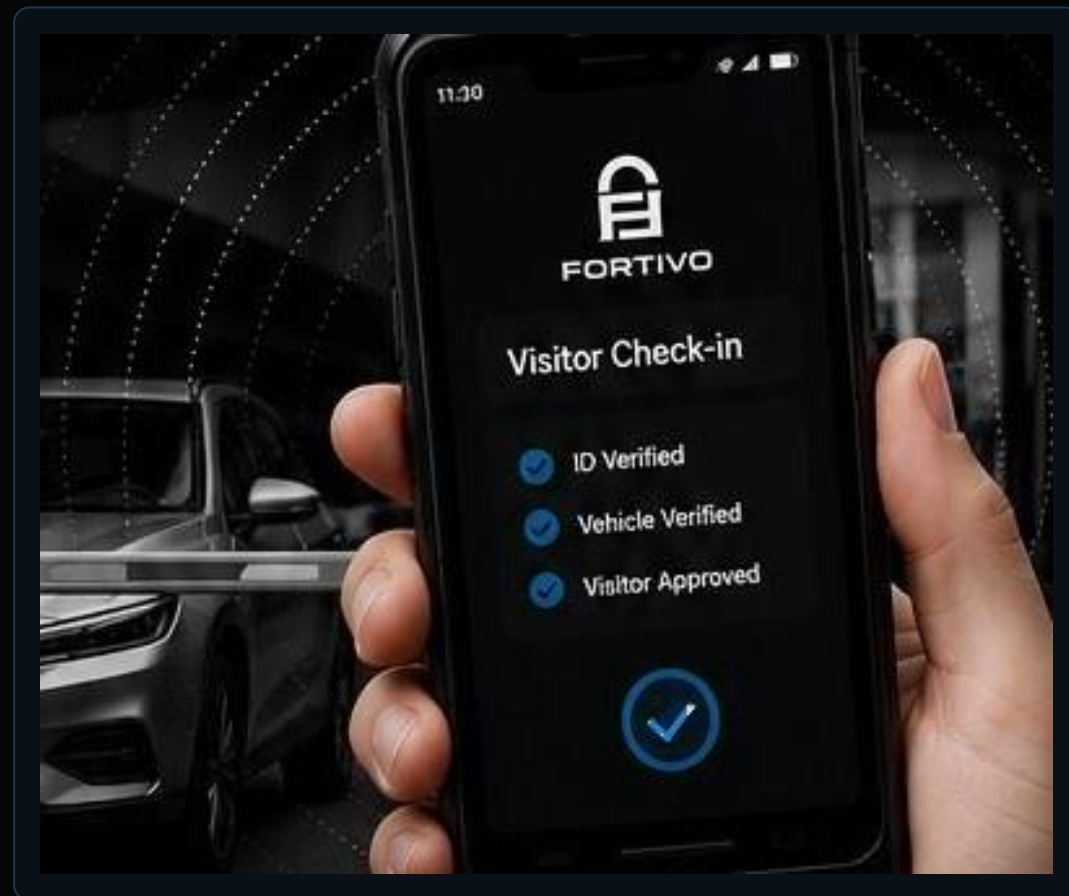
Deliver professional visitor experiences, patrol accountability and facilities visibility.

Common pain points

- Slow gate entry and guest authorisation
- Service and maintenance requests scattered
- Perimeter patrols and incidents hard to prove

Fortivo response

- ✓ Visitor check-in and SMS PIN workflows
- ✓ Patrol routes, incidents and live dashboards
- ✓ Facilities tasks, evidence and sign-offs



EXPERIENCE

Better

SECURITY

Visible

SERVICE

Measured

THE WORKFLOW ENGINE BEHIND EVERY MODULE

Fortivo standardises how work is captured, verified, routed and reported.



Every process becomes measurable: who did what, where, when, with what evidence and what happened next.

FAST CAPTURE. STRONG VERIFICATION.

Fortivo gives field teams simple tools to capture reliable data at the point of work.

3 ASSIGNABLE QR CODE OR NFC TAGS FOR FREQUENT VISITORS

QR AND NFC

Launch tasks, visitors, patrols and asset records from tags.

Speed up repeat visits with assignable QR codes or NFC tags.

4 OCR CAMERA RECOGNITION

OCR RECOGNITION

Extract text from labels and documents where barcodes are missing.

- ✓ OCR text extraction from labels
- ✓ Capture product details without barcodes
- ✓ Automatic identification and validation
- ✓ Enter photos and check verification

1 DRIVER AND ID CARD SCANNING

ID CAPTURE

Capture visitor and driver details quickly and consistently.

Capture and verify driver details and ID cards instantly.

2 VEHICLE LICENSE DISK SCANNING

VEHICLE VERIFICATION

Scan and validate vehicle information for site access.

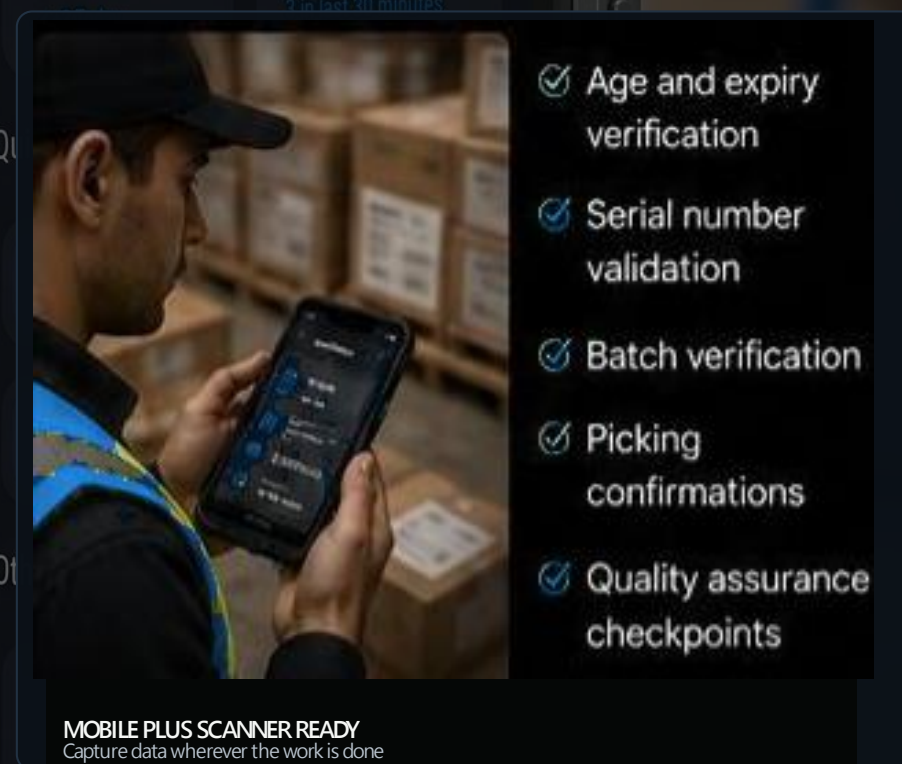
Scan and validate vehicle license

Supported on Android handheld devices and 2D scanners.

BUILT FOR THE FIELD

Designed for Android handheld devices, rugged scanning and operational environments where work happens.

- ✓ Works on Android handheld devices
- ✓ Supports 2D scanners for fast scanning
- ✓ Offline mobile operation when connectivity drops
- ✓ Auto sync when the network is restored
- ✓ Simple user journeys for high-volume teams



LIVE COMMAND DASHBOARDS

Move from delayed reports to real-time visibility across visitors, patrols, tasks and exceptions.



Live

OPERATIONAL STATUS

Audit

COMPLETE HISTORY

Alerts

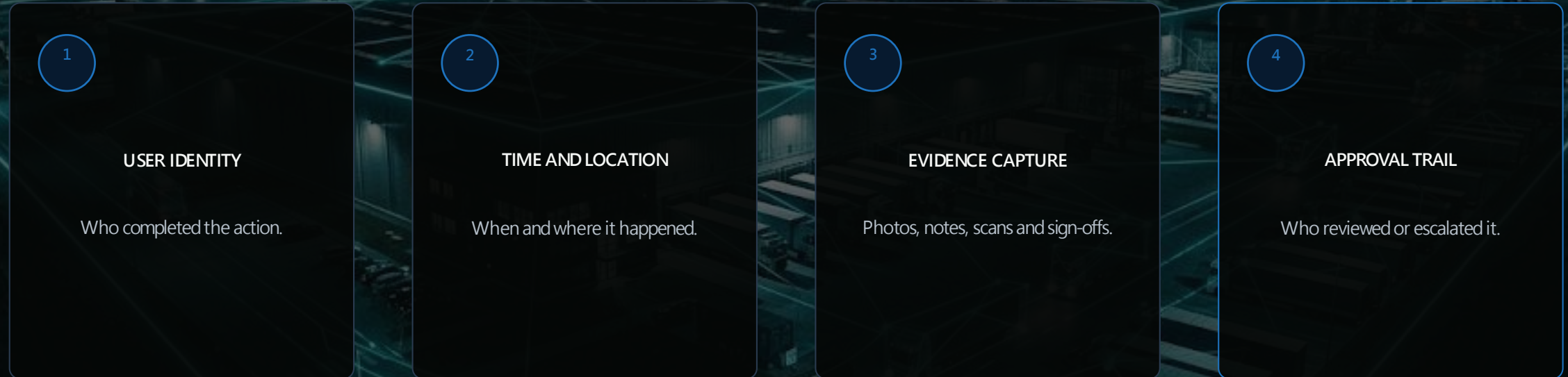
IMMEDIATE ACTION

- ✓ Visitor counts and movement history
- ✓ Patrol progress and missed checkpoint alerts
- ✓ Task queues, overdue actions and SLA visibility
- ✓ Management reports for clients and auditors

From site-level events to boardroom reporting.

COMPLIANCE BY DESIGN

Every Fortivo action can create a timestamped, user-linked and evidence-backed record.



Compliance is not a report created at month-end. It is built into the operational process.

INCIDENTS AND ANOMALIES

Report issues as they happen, add evidence and escalate quickly to the right people.

4 REALTIME ANOMALIES CAN BE REPORTED IN PATROLS



Report issues as they happen.
Add photos, notes and location for faster resolution.

FIELD REPORT

Photos, notes, location and issue type

Incident workflow

- ✓ Capture anomaly or incident on the mobile device
- ✓ Attach photos, notes, checkpoint and GPS context
- ✓ Send instant notification to supervisors or control room
- ✓ Track action taken, resolution and final sign-off

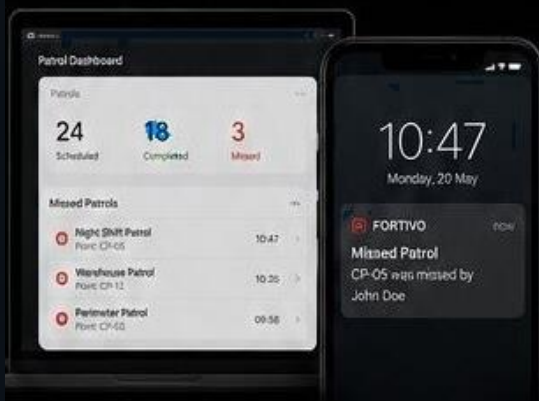
Best fit sectors

Security | H&S | Facilities | Mining | Manufacturing | Warehousing

WORKFORCE ACCOUNTABILITY

A practical layer for managing distributed teams, checkpoints, schedules and task completion.

2 SCHEDULE PATROLS WITH REAL TIME MISSED PATROL NOTIFICATIONS



Create and schedule patrols with ease. Get real-time alerts for missed or late patrols to ensure accountability

SCHEDULING

Know what should happen and when

5 ASSIGNABLE TASKS PER POINT TO MANAGE A GREAT PATROL



Assign custom tasks to each point. Ensure consistency, quality and

TASK CONTROL

Standardise what must be checked

- ✓ Time-stamped task completion
- ✓ Checkpoint or asset verification
- ✓ Missed activity alerts
- ✓ Supervisor views and approvals
- ✓ Evidence-backed performance reports

ASSET AND STOCK TRACEABILITY

Link people, tasks, stock movements, quality checks and job cards into a single auditable history.

1 SMART STOCK MANAGEMENT



- ✓ Track stock movements in real time
- ✓ Stock issuing and assignment
- ✓ Quantity and location control
- ✓ Full audit trail of inventory transactions

STOCK MOVEMENTS

Issue, transfer, receive and verify

2 LINKABLE IDENTIFYING INFORMATION



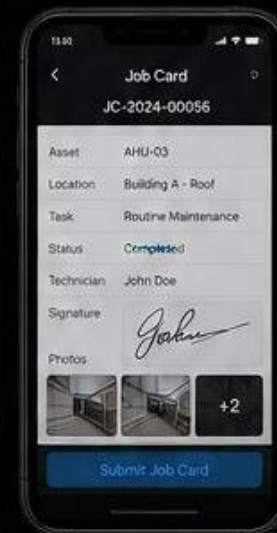
- Link stock to:
- ✓ Order Numbers
 - ✓ Purchase Orders
 - ✓ Asset Numbers
 - ✓ Batch Numbers
 - ✓ Serial Numbers

Complete traceability and accountability

IDENTIFYING DATA

Orders, assets, batch and serial numbers

3 DIGITAL JOB CARDS & SIGN-OFFS



- ✓ Digital job cards
- ✓ Customer or supervisor signatures
- ✓ Photo and video attachments
- ✓ Completion verification
- ✓ Instant submission and approval

DIGITAL JOB CARDS

Sign-offs, evidence and approvals

CLIENT-READY REPORTING

Give customers and executives clear evidence of service delivery, compliance and operational outcomes.



Visitors Onsite					
Total Onsite	Checked In	Checked Out			
23	18	5			
Current Visitors					
Name	Category	Location	Check-in Time	Status	
John Doe	Contractor	Building A	10:15	Onsite	
Jane Smith	Visitor	Reception	10:22	Onsite	
Mike Johnson	Supplier	Warehouse	10:35	Onsite	
Sarah Brown	Contractor	Building B	10:42	Onsite	

Reports that answer the boardroom questions

What happened? Where did it happen? Who did it? Was it approved? What evidence supports it?

- ✓ Executive dashboard summaries
- ✓ Site, team and incident reports
- ✓ Visitor, contractor and vehicle histories
- ✓ Patrol proof and missed activity reports
- ✓ Exportable audit evidence for compliance

INTEGRATION ECOSYSTEM

Connect Fortivo to the wider operating environment as the customer grows.

- ✓ APIs for existing business tools
- ✓ PTT radios and dispatcher workflows
- ✓ Telematics and geolocation data
- ✓ Access control and visitor processes
- ✓ Notifications, alerts and escalations



PTT RADIOS

Field communication



APIS

Connected systems

THE BUSINESS CASE

Fortivo creates value through revenue expansion, cost control and risk reduction.

1

REVENUE EXPANSION

- Premium reporting packages
- Digital patrol and visitor services
- Client dashboards and SLA proof
- Cross-sell modules after first deployment

2

COST CONTROL

- Less paper administration
- Faster information capture
- Reduced rework and duplicate entry
- Better workforce productivity

3

RISK REDUCTION

- Verified compliance evidence
- Reduced missed patrols and unchecked tasks
- Faster incident response
- Complete audit trails

Boardroom message: Fortivo pays for itself by improving visibility, accountability and service quality.

PACKAGE FOR THE CUSTOMER JOURNEY

Start with the urgent use case, then scale Fortivo into a broader operating platform.

FORTIVO LITE

For smaller teams and first deployments

- ✓ Basic patrols and attendance
- ✓ Core mobile capture
- ✓ Simple reports
- ✓ Fast deployment

FORTIVO PRO

For growing operations and multi-site customers

- ✓ Visitor and access workflows
- ✓ Asset and stock tracking
- ✓ Dashboard analytics
- ✓ Supervisor approvals

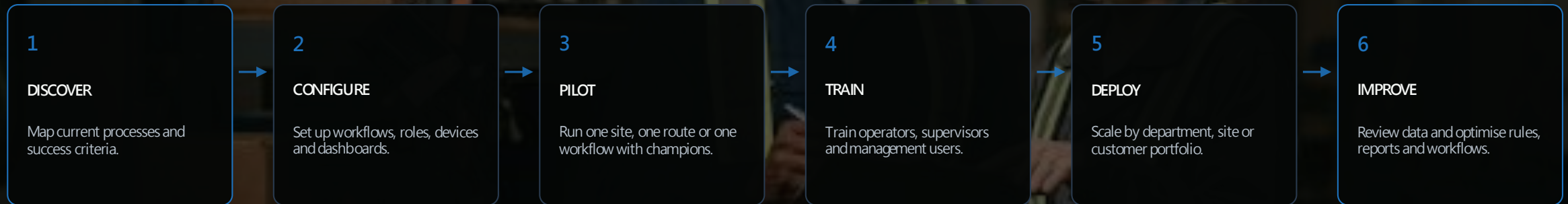
FORTIVO ENTERPRISE

For large clients and complex environments

- ✓ Advanced integrations and APIs
- ✓ Custom workflows and permissions
- ✓ Client dashboards
- ✓ Future-ready analytics

DEPLOYMENT ROADMAP

A practical approach from discovery to rollout, training and continuous improvement.



Recommended next step: a focused discovery session to identify the first high-value workflow.

WHY QGTECH

A local technology partner that understands security, facilities, workforce management and operational accountability.

BUILT ON OPERATIONAL EXPERIENCE

Solutions designed around real site processes, not abstract software screens.

CUSTOMISABLE PLATFORM

Workflows, modules and dashboards can be configured around client needs.

LOCAL SUPPORT AND PARTNERSHIP

South African team with direct access to decision-makers and technical specialists.

SCALABLE TECHNOLOGY STACK

Start with one workflow and grow into a complete digital operations ecosystem.

HARDWARE PLUS SOFTWARE VIEW

Support for mobile devices, scanners, PTT radios and field realities.

SALES-READY DIFFERENTIATION

Help customers modernise operations while creating measurable service proof.



READY TO MODERNISE YOUR OPERATIONS?

Start with one high-value workflow. Scale into a complete Fortivo digital operations platform.

BOOK A DEMO

qgtech.co.za/contact.html

Quinten Grobler | +27 79 029 1678
Leon Haynes | +27 64 054 9958